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 Ancient Mediterranean Philosophy
 What to Do
 When It's Not Fair, Revised Edition
 A Short Guide to Contract Risk
 Urban Design in the Arab
 World
 The Role of Canadian City Managers
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there are books on outsourcing but most are by academics or consultants few address multi sourcing the author of successful outsourcing and multi sourcing is a practitioner who headed an operation that handles over 500 million customer contacts a year with less than 30 staff through both outsourcing and multi sourcing multi sourcing occurs where each individual function is contracted directly by the client rather than using a large system integrator or prime contractor this approach lowers costs reduces reliance on suppliers speeds up change and generates a greater degree of innovation the downside is it places much more of the risk on the client and needs specialist skills to run effectively as well as a focus on multi sourcing the book addresses the question of why a business should outsource in the first place and how decisions to do this should be strategic rather than it being something that happens by accident chapters then illuminate the benefits of single sourcing the benefits of multi sourcing how best to decide what outsourcing model to choose how to transition to outsourcing and what steps to take to maximise benefit and minimise risk downsides are clearly spelled out and alternatives to outsourcing are examined including partial outsourcing and insourcing this book serves as a valuable source of practical guidance for organisations looking at outsourcing strategy outsourcing professionals and those teaching or studying business topics

a comprehensive and accessible introduction to ancient mediterranean philosophy designed specifically for use by undergraduate students

what to do when it s not fair is an updated edition of the best selling workbook that guides

kids and their parents through the difficult emotions of envy and jealousy using strategies and techniques based on cognitive behavioral principles this interactive self help book is a valuable resource for educating motivating and empowering children to cope with envy so they can sail the high seas with ease have kids in your life ever noticed how pirates use a spyglass to focus in on other ships or land in the distance when they focus on small things they miss seeing other things around them sometimes they miss the beautiful treasure they already have just like a pirate using a spyglass kids may focus in on one thing they want and not notice all the good things they already have if you have a kid who thinks it s not fair this book is for them included is a note to parents and adult caregivers written by the authors with additional psychological information and coping strategies for helping children deal with envy and jealous and other stressful situations

savvy managers no longer look at contracting processes and documents reactively but use them proactively to reach their business goals and minimize their risks to succeed these managers need a framework and a short guide to contract risk provides this the foundation of identifying and managing contract risk is what the authors call contract literacy a set of skills relevant for all who deal with contracts in their everyday business environment ranging from general managers and ceos to sales procurement and project professionals and risk managers contracts play a major role in business success contracts govern companies deals and relationships with their suppliers and customers they impact future rights cash flows costs earnings and risks a company s contract portfolio may be subject to greater losses than anyone realizes still the greatest risk in business is not taking any risks equipped with the concepts described in this book business and risk managers can start to see contracts differently and to use them to find and achieve the right balance for business success and problem prevention what makes this short guide from the authors of the acclaimed proactive law for managers especially valuable if not unique is its down to earth managerial legal approach using lean contracting visualization and the tools introduced in this book managers and lawyers can achieve legally sound contracts that function as managerial tools for well thought out realistic risk allocation in business deals and relationships

the arab world is perceived to be a region rampant with constructed and ambiguous national identities overwhelming wealth and poverty religious diversity and recently the arab uprisings a bottom up revolution shaking the foundations of pre established long standing hierarchies it is also a region that has witnessed a remarkable level of

transformation and development due to the accelerated pace imposed by post war reconstruction environmental degradation and the competition among cities for world visibility and tourism accordingly the arab world is a prime territory for questioning urban design inviting as it does a multiplicity of opportunities for shaping upgrading and rebuilding urban form and civic space while subjecting global paradigms to regional and local realities providing a critical overview of the state of contemporary urban design in the arab world this book conceptualizes the field under four major perspectives urban design as discourse as discipline as research and as practice it poses two questions how can such a diversity of practice be positioned with regard to current international trends in urban design also what constitutes the specificity of the middle eastern experience in light of the regional political and cultural settings this book is about urban designers on the margins how they narrate their cities how they engage with their discipline and how they negotiate their distance from and with respect to global disciplinary trends as such the term margins implies three complementary connotations on the global level it invites speculation on the way contemporary urban design is being impacted by the new conceptualizations of center periphery originating from the post colonial discourse on the regional level it is a speculation on the specificity of urban design thinking and practice within a particular geographical and cultural context here the arab world and finally on the local level it is an a

local government has rapidly become both more important and more complex and the quality of municipal management is becoming more significant every day as local governments deal with a vast array of organizational and community challenges the role of canadian city managers brings together experienced city managers and municipal chief administrative officers caos across canada to analyse the daily issues that they face each chapter deals with a particular issue or challenge such as council staff relations collaborative initiatives and crisis readiness the book contributes to the literature on local government and public administration by providing insights from the real time lived experiences of city managers spoken in their own words the book also speculates about the contemporary leadership role of the city manager and the future of the city management profession the role of canadian city managers is a useful resource for scholars and students of local government and public administration as well as public servants who work with or aspire to leadership roles within local government

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